

# HOW TO REGISTER YOUR COMPANY WITH THE US DEPARTMENT OF COMMERCE FOR EXPORT

## Export Trading Company Act

The globalized economy presents increasingly intense competition from foreign suppliers in the export market. Moreover, U.S. companies currently face competitive pressures on an unprecedented scale. The Export Trading Company Act (ETCA) was created by Congress to enable U.S. firms to collaborate with each other to reduce their exports costs, become more efficient at exporting, and, in turn, compete more effectively in the export market.

The U.S. Department of Commerce's Office of Competition and Economic Analysis administers two programs pursuant to the ETCA: the Export Trade Certificate of Review and the Export Yellow Pages®. Thousands of U.S. companies have already benefitted from these programs. If you or your company are interested in gaining a competitive edge in the global economy, please explore the following:

## The Export Trade Certificate of Review

The Export Trade Certificate of Review provides substantive federal antitrust protection and procedural benefits to U.S. firms interested in collaborating on export activities. By coordinating with one another under the legal protection of this program, U.S. firms can reduce their shipping costs, boost their negotiating power, fill large export orders, and develop long-term export business.

For more details about this program and the application process:

[Federal Register Notices](#)

[Application Instructions](#)

[Export Trade Certificate](#)

## The Export Yellow Pages®

The Export Yellow Pages provide U.S. firms with an efficient way to highlight their products and export interests worldwide via the internet. The Export Yellow Pages® is the official U.S. Department of Commerce directory of exporters and export service providers. **U.S. firms can register their basic profile at no cost** or they can upgrade their ad profile at [www.exporthyellowpages.com](http://www.exporthyellowpages.com). Registrants and visitors use this directory to identify prospective U.S. export trade partners and facilitators. This program is made possible through a public private partnership.